

VCTSA is a breakaway smash

Description



The Virginia Certified Title Settlement Agent's course is the

only formal instructional program available for title settlement agents in Virginia. VLTA developed the VCTSA course to promote higher standards and skills for title settlement agents to benefit the land title industry and real property consumers. Those who complete this course are awarded the VCTSA designation, a voluntary accreditation currently not required by Virginia law. [Click here to take the course online.](#)

This course has been approved for:

- 16 hours of CE (13 Title + 3 Law/Regulations)

We have also applied for (approval not yet received):

- 16 hours of CLE (Title)

AGENTS: SATISFY ALL YOUR CE REQUIREMENTS IN ONE COURSE!

Course Content

The VCTSA program is organized in a generally chronological approach. Covered topics include:

- Real Estate Transactions and the Role of the Settlement Agent
- Explaining the Deed and Owner's Affidavit
- How to Become a Settlement Agent (RESA Registration Requirements)
- Explaining FIRPTA
- Three Sets of Instructions for the Settlement Agent to Follow: Sales Contract, Title
- Commitment and Lender's Papers
- Explaining the R-5 and 1099 Reporting
- Pre-Closing Activities: Giving & Gathering Information
- Processing the Information
- Handling the Money
- Closing Protection Letters
- The Method and Authority to Sign for Oneself and On Behalf of Other Individuals and Entities

- Preparing Documents that Summarize the Transaction Financially: CD, ALTA Settlement Statement and HUD-1
- Post-closing Activities
- Managing a Settlement Conference
- Managing & Protecting the Escrow Account
- Explaining Documents that Summarize the Transaction Financially: CD, ALTA Settlement Statement and HUD-1
- Restraints on Marketing and Fees
- Explaining the Lender's Papers
- Everything and the Future Role of the Settlement Agent

Course Fees

All-Inclusive Member \$260 Standard Member: \$390 Non-Member \$520

REGISTER

Visit the [Virginia Land Title Institute](#) to register for the VCTSA Course (open 10/1)

Sneak Preview

Take a sneak preview of the new online VCTSA course! Not sure if this course is right for you and your staff? Check out a few minutes of Unit 6, and see how much you can learn from the presentation. We're sure you'll find this course valuable. Click [HERE](#) to take a sneak preview.

Category

1. Education
2. Uncategorized

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